

ANNUAL REPORT 2019-2020

SMALL ISLANDS PROGRAM

Community-Based Health

a. Nutrition: 2 Components

- Supplemental Feeding for malnourished children from 2 years old up to 8 years old
- First 1000 Days of the Baby starts during the first trimester of the mother's pregnancy until the baby reached two years old.

On Supplemental Feeding

- The supplemental feeding was only implemented for the first six months (September to February). The second semester that starts April was discontinued due to lockdown.
- This September, Manamoc with less than 20 identified malnourished preschool children will resume the feeding. The same is now being work-out in Quiniluban.

First 1000 Days of the Baby

- This initiative is in partnership with Agutaya LGU and is now implemented in Quiniluban. The project helps prevent growth stunting of a child in terms of brain development, weight and height by ensuring that both mother and baby receive necessary nutritional support.
 - Ensures that pregnant women are attended to from the first trimester of pregnancy up to delivery through regular pre-natal consultation; provided with free vitamins/micro-nutrients and immunizations and regular attendance to health and nutrition education.
- New born up to 2 years old are ensured to have the complete immunization; breast milk for the first 6 months if not up to 2 years and nutritious foods.

Use of Safe Delivery Application by the Midwives

Integrated into the work of the midwives, the safe delivery app served as an important pillar in attending and monitoring pregnant women especially in remote/island barangays where doctor is not available.

TB-DOTs Project

- There were only six TB patients from Algeciras. Distribution of TB medicines
 was done house to house by health workers especially during the lockdown.
 Declared all six cases medically cured. No reported complications and deaths
 among TB Patients during the lockdown.
- Reduction of cases each year has been observed.
- In last year's Medical Mission, Pediatricians referred 54 children (from Quiniluban) to undergo TB Screening and found 17 who were positive.
 ASF has secured donation of TB medicines from DOH Region IV-B.
- As of June 2020, declared 13 children as medically cured while four others are still completing their 6-month treatment.

• Other components under Maternal and Child Health such as the WaSH (Water, Sanitation & Hygiene) initiatives and Reproductive Health are all on going.

Medical Equipment Donation

 Received four units of Wheel Chair donated by Mariposa Foundation care of Mr. Oscar J. Hilado and these were distributed to four island barangays of Manamoc, Concepcion, Algeciras and Diit.

COVID 19 Initiatives

- ASF received cash and in-kind donations from various donors and provides medical supplies, IEC materials, PPEs and thermal scanners to different hospitals, communities and public schools. Also distributed food packs to displaced workers and poorest of the poor families in the towns of Cuyo, Agutaya and Magsaysay. In summary, ASF was able to reach:
 - 4,273 Families or 21,365 individuals
 - 3 Rural Health Units
 - 22 Barangay Health Stations
- 5 Public Hospitals
- 15 Public Elementary Schools

Wheel Chair donation by Mariposa Foundation, Inc.





Medical supplies/materials/PPEs Donation



Cancer Institute, UP-PGH

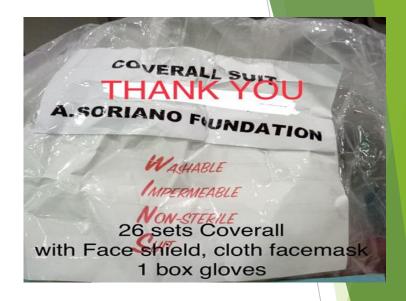














Donation to Public Schools













Relief Operation during lockdown





Relief Operation during lockdown in Cuyo, Agutaya and Magsaysay









Proposed Community-based Lying-In Clinic in Manamoc/Quiniluban

- Pamalican Villa Owners represented by Mr. EMA committed to donate for the construction of a Lying-In Clinic in Manamoc.
- Estimated funds to be raised is P11.0 million to which the Donors will allocate P10.0 million for the construction and P1.0 M for the medical equipment and initial operation. In addition, Mr. EMA committed to provide ₱300 K annually for the operation and maintenance.
- Based on available budget, the proposed facility has an estimated floor area of 158 sqms distributed for the following interior functional areas:
 - a. <u>Clinic area</u>: Out-patient/Emergency; Surgical/Obstetrical, Central Sterilizing and Supply Room
 - b. <u>Nursing area</u>: 6-bed Lying-in capacity (2 female, 2 male and 1 Isolation Room; Recuperation Room)
 - c. <u>Admin Service Area</u>: Doctor's Office and Nursing Clinic, Pantry, Tiny Lobby/Waiting/Information and Record Area
 - d. Ancillary Service: Clinic Laboratory Room

- We requested technical assistance from DOH-Region IV-B as to the facility's architectural and engineering plan based on our budget. We received positive response from the Region and we had already 2 meetings with them (Sept. 11 and 23)
 - ➤ The Region has a 2016 allocated budget of ₱12.0 M (actual is ₱11.9 M) to build a Birthing Clinic in Manamoc and it has only until this year to utilize the fund.
 - > The Regional Director decided that there will be no reallocation of budget to Cuyo mainland and that the project stays in Manamoc.
 - > According to the Region's Engineering Division, given the current construction cost, the budget could only cover for the structural works.
- The Region has proposed a Tripartite Partnership between and among DOH Region IV-B, ASF and Cuyo LGU
 - > DOH Region Construction of the Structure
 - > ASF Interior finishing and medical equipment
 - > Cuyo LGU Manpower
- Recommendation for Board Approval: Pursue the Partnership

EDUCATION

1. ADOPT-A-SCHOOL

Manamoc Senior High School Tech-Voc Laboratory Facility
Post Construction and Facility Maintenance

- Preventive maintenance and Landscaping Improvement activities were conducted.
 - Repainting of corridor ceiling due to cracks and peeled off paints due to intense heat last summer
 - Installation of fire alarm system, emergency lights and emergency signage required by Cuyo Fire Department
 - > Planted at least 100 ornamental and flowering plants around the facility.
 - Sustained vegetable nursery and organic vegetable plot beds.
- Teachers' Training
 - ASF supported the training of 2 SHS Teachers on Trainer's Methodology (TM) and secured Certificate on Housekeeping after attending a 25-day training in PPC.

- Additional equipment provided to SHS Housekeeping Laboratory
 - SHARE Foundation donated basic equipment for students taking-up Housekeeping track during practicum/laboratory work.
 - ➤ These include trolley, cleaning cart, garbage receptacles, floor polisher, mops, ladder, cleaning signage, water proof clothing and footwear, aprons, headwear, cleaning masks and gloves with goggles

Comparative Enrollment Data: SY 2019-2020 and SY 2020-2021

School Year 2019 - 2020			School Year 2020 - 2021			
Grade 11	Grade 12	Total	Grade 11	Grade 12	Total	
72	59	131	86	71	157	

Senior High School Enrollment Rate in 3 years

2018	2019	2020	Increase (Decrease)		
	424	457	4.4.0/		470/
116	131	15/	11%	/	17%

Additional Housekeeping Equipment provided to the Housekeeping Lab



Vegetable Plots of SHS





Well-maintained Landscape at SHS



2. Scholarship

- Academic Scholarship
 - Three active scholars, 2 on their Third Year College taking up BS Education and BS Financial Management; one incoming Second Year taking-up BS in Human Resource Management and Development.
- Tech-Voc Scholars
 - For boys, 10 scholars enrolled in Dual-Tech are already on their 2nd year of OJT. Nine of them already returned for work after lockdown to complete their 18-month OJT. One will have to be transferred to another company (previous company fold-up due to effect of pandemic).
 - For girls, sponsored by Jollibee Group Foundation, 10 students completed their one-year scholarship both classroom and OJT. The commitment of JGFI to hire them for at least one-year employment has been put on hold, as most of the companies under Jollibee Group only provide "take-out" services.
 - Seven of those graduated, decided to work on an interim at Anihan Livelihood Center while waiting for the call from Jollibee food service companies.

Learners at Anihan Technical Institute





Learners at Dual Tech during practicum





LIVELIHOOD

1. Livestock/Poultry and Vegetable Farming

- This is the most affected community sector in Manamoc during quarantine/ lockdown when Amanpulo operation temporary stopped.
- Assist in planning to expand market for pork meat and chicken eggs in mainland Agutaya and Cuyo to help farmers.
- Total sales for the period was P2,592,610

2. Pandan Weavers

- While on lockdown period, we still encouraged weavers to produce continuously.
- ASF set up a livelihood fund to bridge finance and pay for the completed products that passed quality control.
- Delivered products when the resort resumed operations last July.
- Total Sales for the period was P310, 000.

3. Manamoc Marketing Cooperative

- With the completion of its legal documents including BIR-approved Official Receipt, it has secured an accreditation from Amanpulo as one of its suppliers.
- Total Sales during the period is P197, 000.

4. Partnership with DTI

- DTI conducted training on pandan product development and improvement, this time - in mainland Agutaya. To date, trained weavers in Agutaya are slowly complementing the beach hats production of Diit weavers.
- DTI made a commitment to donate to ASF a machine use to press the brim and crown of beach hats to improve the product's quality. Donation of the machine was stalled due to lockdown. Re-scheduled the visit to Laguna with DTI representatives this October to inspect the specifications of the machine and to observe its actual operation.





Training of women and youth in mainland Agutaya last February 2020 by DTI





Continuing Cooperative Education for the Members



ENVIRONMENT

- 1. Coastal Resource Management
 - Remarkable improvement in live coral cover and increase presence of variety of fish in nine fish sanctuaries were observed.
 - Reduced number of apprehension in illegal fishing activities
 - Reduced number of solid wastes collected during Coastal Clean-up
 - Planted 12,578 mangrove seedlings/propagules with participants coming from schools, local government employees, PNP and CCT beneficiaries (this was before the lockdown).

Brgy. Rizal Fish Sanctuary

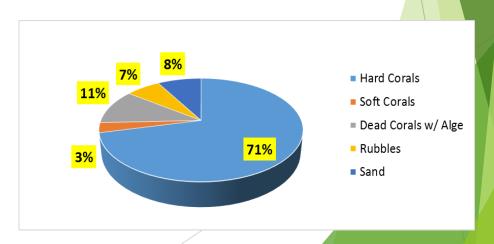


100 – hectare Mangrove Protected Area in Brgy. Rizal, Magsaysay





Manamoc MPA and Result of Reef Monitoring



Coastal Clean-up done last November 2019









Mangrove planting activities in Magsaysay



Potting of mangrove propagules by Manamoc high school students





New growth of mangrove in Manamoc Lagoon



2. Solid Waste Management

- Manamoc received late last year a Shredder Machine from Cuyo LGU to help the Barangay manage its solid waste particularly, plastic wastes.
 - Mixed shredded plastics with concrete for road construction.
 - Used shredded plastic packaging materials of junk foods as substitute for fiber fill on pillows
 - ➤ The Barangay Council had trouble in sustaining the requirement of the machine for gas during operation.
- Currently, ASF is in coordination with Amanpulo and Mr. EMA as they
 explore partnership with Republic Cement that has a technology of mixing
 the shredded plastics with its cement products. We intend to involve
 Quiniluban and Manamoc Islands on this initiative.
- On another hand, ASF is also exploring to use a technology from DOST in converting plastics into plastic roof tiles, planters or plastic chairs.

CANCER CARE PROGRAM

1. Medical Oncology Fellowship

- Received continuing support from seven (7) Pharma companies as fund conduit
 ASF received P1, 162,000 (lower than last year's P1.6 M). The decrease was due
 to reduce number of fellows supported by each Pharma companies.
 - UNILAB, Good Fellow Pharma, Accord Pharma, AstraZeneca, Macro Pharma Pascual Laboratory, Fresenius Kabi Philippines, Inc.

2. Cancer Lecture Series and deployment of Mobile Treatment Van

- With educational grant support from J & J Phils, ASF continued the conduct of Cancer Lecture Series and Community Outreach. This year's lecture was held in San Andres, Manila attended by 85 women teachers and homemakers.
- The outreach also served 50 women who underwent on-site mammography exam and 200 senior citizens availing visual screening service and provision of 200 reading glasses sourced from Metro Bank Foundation.
- With approval from J&J Phils, ASF donated one unit microscope for use by the mobile van for blood screening by Hematology-Oncology Section of the Cancer Institute.

- Postponement of the second outreach scheduled in Lipa, Batangas was due to the eruption of Taal Volcano. Cancelled all together the incoming schedule of outreach and lecture series due to pandemic.
- J & J approved ASF's request realigning the remaining educational grant to buy laptops in support of Cancer Institute's new mode of medical consults – telemedicine. This is to reduce the number of patients seeking medical consults at the Institute and therefore preventing chances of spreading the virus.

3. 2020 ANDRES SORIANO, JR. MEMORIAL CANCER LECTURE

- Originally scheduled in March 2020, the ASJR Memorial Cancer Lecture in partnership with Asian Oncology Society was temporarily shelved. The speaker is Heinz Josef Lenz (USA) and his topic is on "Biomarker Driven and Molecular Targeted Therapies for Colorectal Cancer".
- The lecture is finally set on December 01, 2020 thru a virtual conference under the auspices Asian Oncology Society. Dr. Antonio H. Villalon who will deliver a brief background of the memorial lecture will chair the Lecture.

DISASTER RELIEF EFFORTS

- 1. North Cotabato Earthquake- October 2019
 - Anscor donated P1.0 million for disaster relief efforts. In partnership with
 Kasilak Development Foundation, a local NGO operating in the
 Municipality of Makilala, delivered relief packs and hygiene kits in the
 affected areas. Relief operations helped 2,000 families in 3 barangays
 including the training of 28 community volunteers to provide
 psychosocial support for children and youth in distress.
- 2. Taal Volcano Eruption February 2020
 - With support from Anscor, Amanpulo (donated linens and towels), ASF distributed relief packs and hygiene kits to over a thousand families in Batangas in partnership with Lipa Archdiocese and the Municipalities of Malvar and Talisay. The distribution was made possible using a 10-wheeler truck provided by Phelps Dodge.





Taal Relief Operation









Relief Operation in Makilala, North Cotabato





INSTITUTIONAL MANAGEMENT AND SUSTAINABILITY

1. <u>Personnel</u>

- The Assistant Executive Director (AED) hired in November 2018 decided to resign after one year (November 2019).
- Conducted initial interview with new applicant
 - Recommendation: To hire the applicant for the position.
- Our Administrative/Personnel Assistant (Nila P. Gregorio) who has been working with us under consultancy contract has expressed intention to finish her contract with ASF this coming December 2020.
 - Recommendation: Hire a replacement or defer hiring and do multi-tasking

2. Membership and Affiliation with NGO Networks

ASF has maintained its membership and affiliation with 3 national NGO
 Networks and accreditation with government agencies

RESOURCE MOBILIZATION EFFORTS

DONOR	PROJECT	Amount
Unrestricted		
A. SORIANO CORPORATION		6,000,000
PHELPS DODGE PHILS		1,000,000
Restricted		
SISDEP Programs		
Amanpulo Guests	Small Islands	870,238
Ms. Camila Soriano (Wedding Guests	Livelihood/Environment	807,718
Donation)		,
Philip and Lulette Monbiot - Villa Owner	Scholarship	141,656
Damian/Anastacia Chunilal – Villa Owner	Reading Nook in Manamoc Elem.	132,973
Mariposa Foundation, Inc.	Health (4 units Wheel Chair)	35,224
Individual Donor (Anonymous)		18,000
Cancer Program		
Rufo Colayco		650,000
ASF-PCS Cancer Fund		456,000
Hands On Manila		65,294
Donation for Cancer Program (Various)		55,147
Narcisa Villaflor		100,000
Pfizer, Inc.		421,785
DISASTER Relief /COVID 19 Initiatives		
Anscor	COVID 19 Pandemic	1,500,0 <mark>00</mark>
	Mindanao Earthquake	1,000,000
	Taal Volcano Eruption	500,000
Andres Soriano III	COVID 19 Pandemic	500,000
Hands On Manila (Wells Fargo)	_ /	500,000
Damian Chunilal		25,281
Audeline S. Wijaksono		25,281

GRANTS IN CASH-R		
Share Foundation		1,552,298
Unilab (Fellowship)		383,000
Good Fellow Pharma (Fellowship)		385,000
Accord Pharma (Fellowship)		183,000
Astra Zeneca Pharma		183,000
Macro Pharma Corporation		166,000
Johnson & Johnson Philippines		150,000
Pascual Laboratory (Fellowship)		165,000
Fresenius Kabi Philippines, Inc.		10,000
(Fellowship)		
TOTAL CASH DONATIONS		17,931,895
Donation In-Kind		
Jollibee Foundation	Tech-Voc Scholarship (tuition	1,634,160
(With Anihan Technical School)	fee, lodging & food for 10	
	Scholars	
Brgy./Com'ty Counterpart	Various materials	296,641
Pamalican Resort	Airfare of partners & staff on	191,649
	Official Travel	
Johnson & Johnson Philippines (Global)	Various medical and hygiene	113,592
	kit	/
GT Foundation	Reading glasses	27,000
Island Aviation, Inc	COVID 19	3,780
TOTAL NON-CASH DONATIONS		2,266,822
TOTAL CASH & NON-CASH DONATIONS		20,198,717

DEFERRED REVENUES 2019-2020

DONORS	PROJECT	FUND BALANCE
SHARE Foundation	Health/Environment/	3,024,796.51
	Education	
AmanResort	Adopt-A-School	1,000,760
Anscor		681,729
Special Project/Civic Assistance	Disaster Fund	701,11.16
Alma Vida/St. Joseph Fdn	Academic Scholarship	385,553.11
Aboitiz Fdn/PILMICO	Tech-Voc Scholarship	352,197.35
NMV/Mariposa Foundation	Cancer Program	325,130.60
	(Chemo Meds)	
Culinary Legacy Food Concept	Cancer Program	304,010.00
A. Camaisa & P. Ettlinger	Medical Equipment	152,690.00
Johnson & Johnson Phils.	Cancer Lecture	150,000.00
Philip & Lulette Monbiot (V.		39,075.00
Owner)		
Seacology	Environment	28,311. <mark>98</mark>
TOTAL DEFERRED REVENUES		7,145,37 <mark>0.41</mark>

FINANCIALS

AUDITED FINANCIAL STATEMENTS 2019-2020

Summary:

- ASF's Total Assets ending June 2020 is at ₱19.52 M with marginal increase of 4% from last year's ₱18.75 M
- Total Liabilities stood at ₱10.7 M higher than last year's ₱9.0 M giving a General Fund Balance of ₱8.75 M lower from last year's ₱9.7 M.
 - ► Increase in Liabilities was mainly due to increase in Deferred Revenue from ₱7.6 M in 2019 to ₱9.1 M in 2020
 - Decrease in Noncurrent Liability (accrued retirement benefits) from ₱909,982 down to ₱856,640
- Total Revenues from Grants and Donations including Other Income amounting to ₱18.2 M, 7.8% lower than last year's ₱19.7 M
- Total Expenses incurred during the period was ₱19.6 M inclusive of General and Administrative (₱2.2 M) against last year's ₱21.0 M.
- At the end of 2020 June, ASF posted a deficiency of revenue over expenses amounting to ₱963,326

PROPOSED BUDGET for 2020 - 2021

THE ANDRES SORIANO FOUNDATION, INC.			
BALANCE SHEET (Audited)			
As of June 30, 2020			
ASSETS			
		Actual	Budget
	Sch	June 30, 2020	June 30, 2021
Cash and Cash Equivalents	A	17,446,872	12,469,933
Receivable and Other Advances	В	795,646	130,411
Property and Equipment (net)		908,132	828,132
Other Assets		367,277	367,277
Total Assets		19,517,927	13,795,753
LIABILITIES AND FUND BALANCES			
Accounts Payable and Accrued Expenses	С	1,661,371	1,006,640
Deferred Revenues	D	9,105,820	4,391,114
Fund Balance, End		8,750,736	8,398,000
Total Liabilities and Fund Balances		19,517,927	13,795,7 <mark>53</mark>

THE ANDRES SORIANO FOUNDATION	, INC.					
Statement of Revenues and Expenses FY 1	9-20					
With Budget for Fiscal Year: 2020 - 2021						
			2019-2020			2020-2021
				VARIANCE		
		ACTUAL	BUDGET	Favorable		BUDGET
	Sch.			(Unfavorable)	Notes	\
REVENUES						
Donations & Grants						
Cash Unrestricted & Restricted	E	13,643,923	11,004,924	2,638,999		24,039,961
>Non-Cash	E	2,266,822	5,133,752	(2,866,930)	1	484,800
Total Donations		15,910,745	16,138,676	(227,931)	_	24,524,761
Grants		2,327,522	4,298,528	(1,971,006)		5,088,640
Total Donations & Grants		18,238,266	20,437,204	(2,198,937)		29,613,401
Other Income/Reflows/Currency Loss		234,842	395,000	(160,158)		-
Interest Income		202,839	100,000	102,839		100,000
Total Revenues		18,675,947	20,932,204	(2,256,256)		29,713,401
PROGRAMS EXPENSES						
Small Islands Sustainable Dev't. Program	F	8,202,002	14,083,540	5,881,538		22,620,338
Programs - Allocated Overhead	H	1,350,464	1,752,342	401,878		1,709,675
Cancer Control (CARE) Program	G	4,604,921	3,793,677	(811,244)		2,545,413
Disaster Mgt. & Assistance Program		3,262,743	50,000	(3,212,743)	4	772,813
		17,420,129	19,679,559	2,259,430		27,648,238
GENERAL and ADMINISTRATIVE						
EXPENSES	Н	2,215,513	2,481,856	266,343		2,417,899
TOTAL PROG AND GEN & ADMIN EXPENSE	s	19,635,642	22,161,415	2,525,773		30,066,138
			, ,			
DEFICIT OF REVENUES OVER EXPENSES		(959,696)	(1,229,212)	269,516		(352,736)
BEFORE PROVISION FOR INCOME TA	X					
Provision for Income Tax		3,630.00	-	(3,630)		<u>F</u>
DEFICIT OF REVENUES OVER EXPENSES		(963,326)	(1,229,212)	273,146		(352,736)

THE ANDRES SORIANO FOUNDATION	ON, INC.		
BUDGET - FY 2020 - 2021 (Cash Flo	w Forecast)		
SCHEDULE OF CASH & CASH EQUIVALENTS			
	Total	Restricted	Unrestricted
Balance, July 1, 2020	17,287,775	9,105,820	8,181,954
Add: Receipts			
Donations & Grants	24,413,894	15,413,894	9,000,000
Others			
>Interest & Reflows	100,000		100,000
>Collection of receivables	795,646	795,646	
Total Projected Receipts	25,309,540	16,209,540	9,100,000
Less: Expenses/	29,581,338	20,108,007	9,473,330
Others (payments of payables)	546,044		546,044
Total Projected Disbursements	30,127,381	20,108,007	10,019,374
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Balance, June 30, 2021	12,469,933	5,207,353	7,262,580

MOVING FORWARD: 2020 -2021

Small Island Program:

- 1. Community-based Health Program
- Continue implementation of significant projects particularly those that impact the
 health of women and children in the areas of nutrition and continuing review of
 and integration on the use of Safe Delivery App related to pregnant women
 ensuring safe deliveries, screening and treatment program for TB patients (both
 children and adults).
- Pursue implementation of Telemedicine or Online Consults in Manamoc and Quiniluban Islands. ASF is currently working with a Team in Amanpulo to realize the Foundation's concept of Telemedicine or Online Consults.
- As a prototype collaborative engagement with DOH at the regional level, pursue the proposed project of Community-based Lying-in Clinic

2. Education

- Continue joint management of SHS laboratory facility and pursue its accreditation by TESDA
- Be updated and vigilant on the various policy changes of DepEd on the mode of learning for schools particularly for senior high that may affect the implementation of curriculum.
- Assist Manamoc SHS in renewing its collaboration with and engage the Resort on the Practicum of SHS Learners on the assumption that both institutions are already easing-up restrictions and regaining momentum post pandemic.
- Extend support to three academic scholars enrolled in online classes by providing laptop computers and access to and subsidize cost of internet connection. Regularly monitor/oversee scholars' academic performance.

3. Livelihood

- ASF will review its intervention strategies helping establish market linkages of the local products.
- Continue supply of local produce to Amanpulo as it re-opens it operation.

4. Environment

- Continuing vigilance, protection and conservation efforts of coastal resources
- Continue advocacy and engagement with communities on reducing use of plastic and pursue /explore ways to manage plastic wastes.

Cancer Care Program

- 1. Assist Cancer Institute in improving and sustaining its capacity in dealing with cancer patients without compromising the health and safety of both frontline health workers and patients.
- Campaign to encourage other pharma companies to support fellowship program and continue partnership with existing ones.
- Conduct regular repair and maintenance activities of the facility ensuring safety of the users.

Thank you and stay safe, everyone.